

Building Dynamic Business Ties

Between Greece and the USA

The first online forum, bridging business people and tour operators in Greece with the other side of the Atlantic.

This particular online-live forum/webinar, is offered as a medium of communication and networking of Greek tourism and export companies with a valuable segment of, not only the Greek-American community, but also, American companies which are interested in tourism and other commercial Greek products.

e-Catalogue

ORGANIZERS



Supporter



INTRODUCTION

Greece, a country of great wealth, tradition and culture, wishes to unite with investors in America, within this online forum – Building Dynamic Business Ties.

The Educational Institution, AT&D along with the magazine Travelling, are organizing today's event in the hope of placing the first building block in this amazing innovation - this electronic bridge between our two countries.

The 22nd Hermes Expo International – has created a bridge of communication and networking between Greek Businesses, the Greek-American Chambers of Commerce and Industry and the American Market as a whole. It is a leading ethnic B2B trade show in America, promoting commerce, communications and culture, since 1992. This institution, manages to bring together thousands of business owners and attendees together. People reaching out, looking to expand their business across the globe.

This event could not have taken place, had it not been for the assistance of Greek-American Philhellene Professionals – business people interested in reaching out to Greek exporters of either products or services.

Distinguished guests, entrepreneurs, lawyers, doctors and other professionals who are interested in sharing their talents, goods and expertise with the attendees of the Hermes Expo International, on the other side of the world are present, ready to embrace the idea of expansion to America and its people.

This is a great opportunity to establish new clients, reconnect with former ones, promote your products and services through speech and audio-visual means, discover new products and services which could inevitably facilitate your business growth. It is your chance to shake hands and close off deals, increase your sales and establish strategic alliances.

Enjoy the visuals and the different speeches. Moreover, take the opportunity to ask any questions and solve any queries you may have. Thanks to technology and the urge for people to break into new horizons in order to expand, this event today will be the first of many – an invaluable tool for the business world.

A SELECTION OF COMPANIES FROM GREECE

We introduce a selection of hotels, tourism and export companies

First part

TOURISM



Airotel Group is a Chain of Hotels which was created in 1984 by the late Stratos Vassilikos, and has been active in many aspects of the tourism industry, as well as in other types of business such as real estate, construction and e-sales hotel consulting amongst others.

The aim of our Group has always been to offer excellent services in accommodation, dining and professional events. Our group caters to individuals, businessmen, companies, as well as to associations, clubs, leisure and business groups.

Today, this never ending effort is in the hands of Stratos Vassilikos' children.

In Athens the visitor may find the Hotels: Stratos Vassilikos, Alexandros and Parthenon. In other cities of Greece, there are the Hotels: Achaia Beach and Patras Smart in Patras and Galaxy Hotel, our latest addition, in Kavala.

The 545 rooms available for your choosing, range from standard, executive, junior or master suites to a penthouse suite. All room types have been recently renovated or refurbished to ensure a serene, comfortable and welcoming stay, combining frugality, luxurious decoration and services which meet all personal or business needs. Every Hotel's main restaurant offers fine Greek and International cuisine through rich and refined menus. Our wine list is comprised of local and foreign wines, which combine harmoniously with our dishes.

All Hotels are uniquely located with direct access to all means of transportation, as well as main sights of historical and architectural interest.

The facilities offered in our hotels, along with the services assured by our well trained personnel, will give you the experience of Airotel's hospitality, what we also like to call "Your home away from home". [Check out video](#).

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Laconia Hotels Association - Peloponnese

LACONIA
A NEVER-ENDING JOURNEY
A DREAM COME TRUE
A MUST VISIT 'PARADISE'

LACONIA – A TRIP TO THE PAST AND TO THE PRESENT
LACONIA – A PLACE TO DREAM OF
LACONIA – NATURALLY UNRIVALLED

It goes without saying that the Laconia Prefecture will constitute the perfect escape from your daily routine.

With respect to its visitor

Our guarantee to you for a pleasant stay

We look forward to welcoming you to Laconia

LACONIA!!!

You will experience unforgettable moments of peace and relaxation, whichever time of the year you choose to visit Laconia. There are a great many places to visit, not to mention a wealth of sights to see.

Only once you have visited Laconia, can you say that you have seen one of the most authentic and blessed regions which beautify Greece. The climate is moderate, Mediterranean, dry, a fact that contributes to the stretched out tourist period and a reason to go there on vacation, all year round, since for the most period, there is sunshine and warm temperatures, warm enough to allow for swimming.

The high quality hospitality services it offers, the organization of tourist accommodation (hotels and apartments), along with top quality service at restaurants, will reward you for choosing Laconia for your holiday destination. [Check out video](#).

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Acropol Hotel - Delphi

The Acropole Delphi Hotel, is a quaint, family-run business, inviting you to enjoy the 'Navel of the Earth' – Delphi! Only one block from the town centre, the peaceful location allows guests to 'get away from it all', while still being very close to all the local amenities, the Archaeological Site and the Museum. You'll fall

under the spell of its stunning views of the Gorge of Delphi and the olive groves of Itea. The amazing sunrises and sunsets will remain with you for a lifetime.

The completely renovated Acropole Hotel, offers 42 rooms with all the modern amenities required for a comfortable stay. Each room is equipped with an En-suite Bathroom, Air-conditioning, Central heating, Safe, Wireless Internet Access, Hairdryer, Satellite TV and a direct dial telephone. Our suites and family rooms have loft-ceilings, private fireplaces and mini bars.

The Acropole Hotel has a cozy Bar, Restaurant, Garden and Lobby with Satellite TV, Computer and a fireplace. Moreover, it offer Fax & Postal Services, 24 hours Room Service and Free Luggage Storage. All these are all part of our guest services.

The hotel is just 8 km (5 miles) from Arachova and 9 km (5.5 miles) from the Monastery of Profitis Ilias. You can go swimming at Itea, 16 km (10 mi) away or skiing and hiking on famous Mount Parnassos, 27 km (17 mi) away. Vagonetto Fokis Mining Park, Galaxidi and the Monastery of Osios Loukas are conveniently located within 35 km (22 mi) of the Acropole.

There are many paths for hikers. The path from Delphi to its ancient port of Kirra, the route walked by pilgrims seeking an oracle from Apollo, can still be followed through the olive groves to Itea. The E4 Trail leads up Mount Parnassos to the Corycian Cave and beyond.

The Acropole Hotel is characterized by its personal and individual service. You will be charmed by the warmth of your reception and the peacefulness of your surroundings. We are committed to making your stay in Delphi a memorable one. [Check out video.](#)

Contact details

Acropole Delphi Hotel -

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Euroland

Euroland Events is an incoming travel agency founded in 1999 by Mrs. Panayiota-Sofia Vlahou. From the beginning of its operation, it was established as a specialist in the industry of Group & Event organizing. Euroland is based in Athens and operates throughout Greece.

Why Euroland:

For always being there, to give professional support in order to guarantee 100% of success. For our staff, who follows the group with

discretion and personal care.

For displaying imagination and inspiration.

For immediate responses and prompt answers to every request.

Thanks to our large database of contacts, we offer the most competitive rates throughout Greece.

For its extensive knowledge of Greece.

For its professional staff and innovative spirit.

Where Euroland Operates:

Throughout Greece

Our specialty is:

Athens, Santorini, Mykonos, Olympia, Delphi, Meteora, Crete, Rhodes, Corfu, Halkidiki

What Euroland can do for you:

We design and we deliver :

Events

Meetings

Private Parties

Special Happenings

Yachting

Island hopping

Cruise

Cultural Trips

Classical Tours

Wine & Culinary Tours

Customized water sports

Outdoor team building activities

Hiking, Biking, Rafting

We Arrange

Accommodation, Transportation, Restaurant reservation

[Check out video.](#)

Contact Euroland:

9, D.Aeginitou str. 11528 Athens

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www.eurolandevents.gr

Tel:0030 210 3313064, 0030 210 3313353



Passepartout

With over 35 years of experience in operating quality tours throughout Greece, Turkey and Egypt, a dedicated team of full time local personnel, and offering the widest selection of tours available anywhere.

Travel with Passepartout Tours and experience an affordable trip of a life-time. We specialize in offering tours throughout Greece, Turkey and Egypt and operate every adventure, cultural, pleasure and incentive tour available; from special interest trips, honeymoon tours, family packages, and corporate clientele, to tailor made itineraries and luxury VIP excursions.

As the only travel company that guarantees fixed departure tours, even if there is only one passenger, there will be no cancellations, no disappointments!

With no hidden land cost charges, a constant quality control system regularly checking hotels and services, a committed awareness for the environment and by operating low-impact tours that benefit local economies and communities on every visit.

Passepartout Tours proudly offers responsible tourism, that is setting new standards in the very nature of Mediterranean travel.

Our mission to exceed our clients' high expectations every time, is confirmed through our constant source of testimonials and satisfied customers, making our market position, one of the leading tour companies of Greece.

Please feel free to visit our new website and plan your trip of a lifetime with Passepartout Tours! [Check out video.](#)

Contact details

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Ovadias Tours

Ovadias Tours is an established brand worldwide, offering quality and personalized services to our clientele of the professionals T/O & T/A in the Travel Industry.

D.M.C. service for Incentives, Special Interest programs for groups and conferences. The essence of tourism, is quality and personalised service which rely on experience conscientious service and dedicated professionalism.

Nothing is more important to us, than offering top service to our client. In every aspect of our dealings with our clientele, we aim to go beyond their expectations.

This commitment to quality, backed with years of perseverance and hard work, enables us to maintain and always appraise the standards set by us. What's more, today's clients are exceedingly more demanding, and nothing less than the best will do for them. "Ovadias Tours" respond with impeccable luxury service and attention to detail. We organise a wide variety of services for individuals, as well as for groups.

Since 1959, more than five decades of experience and commitment to our clients in the field of tourism, enables us to guarantee:

The best value for your money, VIP treatment to each and every client, personalized quality service, Immediate quotation and confirmation response, minimizing cost and maximizing the client's travel experience. Customer support by qualified and well-trained staff, attention to detail and a 24 hour - seven days per week emergency hotline.

Our knowledge of international trends and lifestyles, enables us to design and meet any tour requirements, from the simplest to the most demanding and unique, for both individuals and groups.

Ovadias Tours is a modern Greek Tour Operator which serves all sectors of tourism and travel.

Incentives - Special Interest Groups Meetings & Seminars - Congresses Pharmaceutical Conventions Religious/Historical Groups Group Custom Made Tours & Cruise Programs Deluxe VIP Programs VIP Private Red Carpet Services Luxury Car Rental - Limousine Drivers Personal Executive Secretary Escorts Security Escorts	Customized Tour And Cruise Packages Bodyguard Service - Yacht Hiring Helicopter And Lear Jet Rental City Guide Service - Exclusive Assistance Unforgettable Tours Reservations At Luxurious Hotels Leisure Packages - Cultural Packages Honeymoons And Weddings Packages Innovated Packages Gastronomy, Gourmet and Wine Tour Packages
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We also offer packages to Turkey, Egypt, Israel, Cyprus, Jordan and Italy.

Our experienced and specialized staff and our software systems, enable us to provide you and your clients with our wide range of programs and services which are designed to provide top performance and significant cost benefits in combination with our traditional, personalized service, where and when you need it.

Why Choose Ovadias Tours As Your Preferred Tour Operator In Greece?

Our commitment to ensuring happy and satisfied customers, who are - as you well know - the best form of advertising.

To reward you for your business, we offer you or your clients, our best personalised and quality service. [Check out video.](#)

Contact details:

Nicholas Ovadias, President & CEO, www.ovadiastours.com

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Alfreds Tours

alfred's Tours

We take this opportunity to introduce our agency:

Our company was established in 1979 and we have always been handling individuals, groups, F.I.T.'s and cruises.

Our licence allows us to handle all kinds of groups and individuals, such as, cruise tickets, motor coaches, student groups and multiday tours. We provide services to a large number of students every year.

Our agency is divided into several departments as:

INCOMING DEPARTMENT: Provides fast and efficient service for hotel accommodation, tours and excursions for groups and individuals.

COACH DEPARTMENT: We have a modern fleet of coaches, from mini busses to 76-seater busses, equipped with two-way radios. Furthermore, our drivers have great experience in the tourism business. We are able to provide a great variety of tours.

CRUISE DEPARTMENT: We provide cruises of the Mediterranean at very competitive prices.

We assure you that we will always give you prompt answers to all your queries.

[Check out video.](#)

Contact details

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Drakakis Tours



Welcome to the world of drakakis tours...

Since 1993, the year when we made our first steps in tourism, Drakakis Tours has developed a multitude of high-quality services on the island of Kythira.

Today, our company continues, with consistency and responsibility towards the visitor to our island, to provide generously the enjoyment that holidays on the island of Aphrodite can offer, combined with the unique attention and organization that we and our associates provide.

We have devoted time, and have achieved the best and most competitive prices, at the best hotels of the island.

We have created “Drakakis Rent a Car”, with a fully organized fleet of brand new cars, ranging from the most economical category to 4x4s , cabriolets and 7-seaters - for the whole group.

Trust us and explore every inch of the island !!! Don't miss any beautiful 'hidden' spots of Kythera....

For the transportation of larger groups , Drakakis Tours provides a fleet of luxury coaches from 17 – 50 seats for excursions, transfers as well as for your journey from Athens to Kythira and back.

Visit us!

Come and get to know our island and you will love it and enjoy your holidays with us. We guarantee the best service, providing you with all the comforts, as we take you on a journey to a wonderful world...

We can provide you with all the services and offer you the most interesting, flexible and quality packages. We can offer you a quote for the services you want. Contact with us and we will reply promptly. [Check out video.](#)

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Second part Invest in Greece

KTIMATI KI CORFAC International



Real Estate Brokers, Appraisers &
Consultants in Greece

We have assembled our team of experts, each with over 30 years experience and knowledge in local, regional and international market transactions. Through our vast network of affiliations with FIABCI, IREI, QIMMO, SIOR, RICS as well as personal relationships, we have a tremendous network, which results with satisfied clients. As members of these prestigious professional associations, we conform and apply the highest level of ethics and moral principles.

Our Company Profile, highlights our services, which include Valuation, Brokerage, Facility Management, Corporate Advisory, Construction and Development. Investors and decision makers value our feasibility and market research advisory services. Finally, our global network of CORFAC International offices brings true value and strength that ultimately benefits you.

Contact details

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***George N. Dussias, SCV, RPM
Real Estate Appraiser/Consultant***



Real Estate - Appraisal - Market
Research - Investment Advisory –
Communication

George Dussias SCV, RPM began his career in real estate in 1977 in Tucson, Arizona, USA and was involved in all

facets of real estate appraisals including residential, commercial, industrial, vacant land as well as sales and leasing. In 1998 he chose to retire at age 46 and return to Greece.

Prior to establishing the commercial services Dussias EuroValue Consultants International Ltd in 2009 and associating with Ktimatiki CORFAC International in Athens, George worked with Colliers International Athens office since 2004 as ICAS Senior Appraiser with the goal to provide client's accurate market supported analysis and values.

While at Colliers, he successfully accomplished building a database of market information in key sectors. His over 30 years of commercial real estate and appraising experience has provided the Athens office with the ability to offer clients reliable and accurate market information, for their decision making process.

His strong background in report writing continues to prove to his clients that the Athens and Greek market are viable investment opportunities. His reports reflect an understanding of the market, an unbiased opinion and his strong influence of maintaining the high standards of real estate ethics and professionalism.

Since 1977, his range of work includes sales, leasing and brokerage, while his appraisal experience included all aspects of property from residential to commercial, land, office, hotel tourism resorts, industrial and subdivision value analysis. With well over 10,000 valuation reports, George has accomplished his goals and now offers his expertise in consulting clients, by providing quality analysis, feasibility studies and valuation reports.

A brief list of clients he has provided reports, include, Babis Vovos Investment & Construction Co, TEMES Navarino Grand Golf Resort, Aristo Developers, Dolphin Capital Partners, Porto Carras Golf Development Resort, Ithaki Island Hotel Resort, Budva Montenegro Tower, Benaki Museum, Ektasis Development, Larnaca, Cyprus Airport Development and many more.

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EuroValue Consultants International Ltd.

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Toxota Xanthopoulos



The circular and arched frames industry "Xanthopoulos Christos" has been on the market since 1991.

In 2008 our company moved to its new building, at 6th klm Komotini – Paradimi, Greece.

Our new facilities are located in a building of 1000m² and is equipped with even more modern and up-to-date equipment, in order to best serve its customers.

The circular and arched frames industry of aluminium and PVC "Xanthopoulos", is a pioneer in its kind, especially in the construction of small diameters in aluminium (20cm), PVC (30cm), with high quality and detailed construction, competitive prices and fast delivery.

We are able to construct any design you wish. [Check out video.](#)

Contact Details:

Xanthopoulos Christos
ARCHED FRAMES ALUMINIUM-PVC
XANTHOPOULOS CHRISTOS
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Volakos Nikos + Partners



VOLAKOS Nikos + Partners

Our Design and Construction Teams are motivated towards the creation of new

things, in such a way as to learn and the creation for new thoughts, not to work in a conventional manner, playing with new dimensions, Shapes, colours.

Process evaluation

First we shall conduct a site observation that should give:

1. Measurements 2.Direction 3.Topography 4.Situation 5.Clients Brief Specification.

Efforts to minimise energy consumption in houses have now broadened, to the consideration of major life cycle energy inputs. This is an approach to energy analysis, which takes into account the wider environmental impact of buildings. Research work is reported which looks at the relative proportions of operational and embodied energy of houses. It is shown that embodied energy is a significant part of the life cycle energy consumption of houses and this justifies further consideration by designers.

PLAN

By the requirements given by the client, we prepare a Scheme Floor plan with Architectural, Interior, Landscape Responsibilities, and Considerations of: Ventilation, Efficiency, Economy, Functionality and Budget.

In our approach, the designer creates a space, by specifying and modifying graphic design objectives, rather than by directly manipulating primitive geometry.

DESIGN

After that, the floor plan get finalized and gets the client's approval. By absorbing the client's reflections, we'll deliver the Architectural Renderings, which show how your proposed house will finally look like.

CONSTRUCTION

After the preparation of construction specifications, material schedule, making of rate fixation, by working on drawings, setting out the building on the ground, we will start the building works.

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VOLAKOS + PARTNERS

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Third part

Exporters

ADAMIS



VINEYARDS – WINERIES
ADAMI
KALYVIA – ATTIKA

... A WELCOME TO TASTE ...
“From vineyards cultivated at the foot of
Mount Paneon –there, where offerings
were once made to the god, Pana.”

“With Tender Love and Care”

For the past 50 years, the Adami family have been using the most wonderful and valuable juices, of the grapes they cultivate on the fertile and renowned soil of the area of Mesogaia, with such love and respect for tradition.

On the contemporary and ultra-modern winery –bottling unit, opened in 2002 – around 200 tons of grapes are processed every year.

The purpose for using such modern techniques, is to carry on the tradition and make it possible, to retain all the aromas in your glass intact – right to the very last drop! In this way, it becomes the ideal accompaniment, to enjoy to the utmost, with all your delicious meals.

The varieties cultivated are: Savatiano and Agiorgitiko. [Check out video.](#)

Contact details

VINEYARDS – WINERIES

ADAMI

KALYVIA – ATTIKA

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botilia.gr

*Botilia.gr is an internet site presenting & promoting exceptional Greek Wine Producers.
"Small Vineyards - Great Wines".*



Botilia's team consists of tasters, oenologists, wine chemists, experienced professionals and wine lovers in general, seeking, tasting and choosing high quality and often difficult to obtain diamonds of the Greek vineyard. With our experience and knowledge of the wine environment, we come across wines that often surprise us!

Our mission

Good wine needs to be shared. Initially we used to share our discoveries with friends. Along the way, friends invited friends and our company grew. Thus the idea of Botilia was born, having the mission of discovering and selecting exceptional and often rare wines of the Greek vineyard, but also providing them at very attractive prices.

Our choices

Our guiding principal: "if we would not buy this wine ourselves then it will not be available on botilia".

The selection process is very rigorous in order to arrive only at the highest quality, of particular wines, at the best possible price. On average, only one out of ten of the wines we taste is selected and is available through botilia. Ensuring limited quantities for a short period of time, we manage to achieve special rates, for our members only

You can join the botilia.gr and travel in flavors that will flood your palate! [Check out video.](#)

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Many thanks to

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Owner of Airotel Group of Companies

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Mike Vassiliou, President of FIABCI Greece – The International Real Estate Federation
President of KTIMATIKI Real Estate

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Nikos Kelaiditis, Member of the Board of Directors of HATTA – Hellenic Association of Travel &
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